

# Swire Coca-Cola USA

Salt Lake City, UT

CASE  
STUDY

With revenues of two billion dollars, Swire Coca-Cola, USA produces, sells and distributes Coca-Cola and other beverages in 13 states across the American West.

The company's territory includes parts of Arizona, California, Colorado, Idaho, Kansas, Nebraska, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington, and Wyoming. Employing over 6,700 associates the company's headquarters is in Draper, Utah.

When Swire Coca-Cola needed to expand its Salt Lake City distribution center, their facility manager, environmental manager, and mechanical engineers reviewed heating and ventilating options — and made an interesting decision.



## PROBLEM:

Swire Coca-Cola was doubling the size of their Salt Lake City distribution center. Their goal was to install a heating solution that would not occupy usable floor space and would reduce energy costs in both the existing 300,000s/f facility as well as their new 300,000s/f facility expansion.

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## SOLUTION:

### (9) S950 HTHV Units

Nine Cambridge HTHV units were installed on both the existing facility, as well as the new distribution center's rooftop. Once installed, Swire was able to remove the old air rotation units and regain use of the floor space that the rotation units once occupied.

After the first full heating season, Swire's energy costs for the existing and new facility remained the same as the prior year. Even though there was no formal study, and they added an additional 300,000s/f, Swire felt that the HTHV technology they installed in their existing location and the new 300,000s/f expansion was a large contributor to the zero increase in their energy costs to heat the entire newly-expanded facility.



Because of the energy savings that Swire realized in their Salt Lake City facility, Swire decided to install the Cambridge HTHV technology in their Johnstown, CO facility as well. This winter will be that facilities first winter using the technology and they expect to see a reduced overall energy costs at the Johnstown location as well.

## HTHV Benefits

- ▶ Improved air temperature uniformity due to superior destratification without supplemental fans
- ▶ Improved indoor air quality due to use of 100% outside air
- ▶ 92% ultra-high efficiency resulting in energy savings and better indoor comfort



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